

Ozon Q1 2024 Financial Results¹

GMV, incl. services

570 | **+88%**
bn RUB

GMV Marketplace

+102%



Number of orders

305 | **+70%**
mn



Number of buyers

49 | **+32%**
mn



Total revenue

123 | **+32%**
bn RUB

Revenue components

Service revenue

72
bn RUB

Sales of goods

43
bn RUB

Interest revenue

8
bn RUB

Order frequency

from **15** → to **22**

Number of sellers

500 | **+100%**
ths

Adj. EBITDA

9.3 | **+16%**
bn RUB

Segment adj. EBITDA

E-commerce

3.3
bn RUB

Fintech

5.9
bn RUB

Fintech active users

20
mn

Loans to costumers

51 | **+313%**
bn RUB

